

The 2018 Best Practices Agencies

Since 1993, IIABA and Reagan Consulting have studied the leading agencies and brokers in the country. We salute these firms for their participation in this year's Study and congratulate them for their outstanding performance.

ALABAMA

Byars | Wright, Jasper
Cobbs Allen, Birmingham
Fountain, Parker, Harbarger & Associates, Huntsville
S.S. Nesbitt, Birmingham
Starke Agency, Montgomery
Thames Batre, Mobile

ARIZONA

Minard-Ames Insurance Services, Phoenix

ARKANSAS

Mark V. Williamson Co., Little Rock

CALIFORNIA

Bolton & Company, Pasadena
Cavignac & Associates Insurance Brokers, San Diego
Dahlmeier Insurance Agency, Chico
InterWest Insurance Services, Sacramento
Morris & Garritano Insurance Agency, San Luis Obispo
Navion Insurance Associates, Anaheim Hills
Rancho Mesa Insurance Services, Santee
Seven Corners Insurance Solutions, Torrance

Socher Insurance Agency, Burlingame
Stratton Agency, San Carlos
Teague Insurance Agency, La Mesa
Tyler Insurance Agency, El Centro
Woodruff-Sawyer & Co., San Francisco

COLORADO

CCIG, Greenwood Village
Lakeside Insurance Center, Arvada
Surescape Insurance Services, Littleton

CONNECTICUT

AAA Allied Insurance Services, West Hartford
ACBI Insurance, Fairfield
Sachs Walsh Insurance, Westport
Sinclair Insurance Group, Wallingford

DELAWARE

Bellevue Insurance Services, Wilmington
DISTRICT OF COLUMBIA
Clements Worldwide, Washington, D.C.

FLORIDA

Baldwin Risk Partners, Tampa
Bouchard Insurance, Clearwater
Corkhill Insurance Agency, Orlando
Harden, Jacksonville
Herbie Wiles Insurance, St. Augustine
King Insurance Agency of Gainesville, Gainesville
Lanier Upshaw, Lakeland
NSI Insurance Group, Miami Lakes
Rofis Insurance Services, Hollywood
Strategic Insurance Services, Clearwater

GEORGIA

BBWH Insurors, Statesboro
Blanchard & Calhoun Insurance Agency, Augusta
Flegal Insurance, Rossville
Gillman Insurance Problem Solvers, Alpharetta
Holman and Company, Alpharetta
Hutchinson Traylor Insurance Agency, LaGrange
Prime Financial Services, Fayetteville
Pritchard & Jerden, Atlanta
Siegel Insurance, Atlanta
Sterling Seacrest Partners, Atlanta
Turner & Associates Insurance, Brunswick

Williams, Turner & Mathis, Atlanta

ILLINOIS

Alper Services, Chicago
Assurance Agency, Schaumburg
Connor & Gallagher One Source, Lisle
Esser Hayes Insurance Group, Naperville
Rosenthal Bros., Deerfield
The Horton Group, Orland Park
The Plexus Groupe, Deer Park

INDIANA

General Insurance Services, La Porte
Gibson Insurance Agency, South Bend
Harrington-Hoch, Richmond
Hupe Insurance Service, Fort Wayne
LHD Benefit Advisors, Indianapolis
MJ Insurance, Indianapolis
Wetzel Insurance Agency, North Manchester

IOWA

AG Risk Insurance, Oelwein
Holmes Murphy, West Des Moines
LMC Insurance & Risk Management, West Des Moines
Shomo-Madsen Insurance, Marshalltown
TrueNorth Companies, Cedar Rapids

KANSAS

Conrade Insurance Group, Newton
IMA Financial Group, Wichita
SBS Insurance Agency, Seneca
Paul Insurance Services, Abilene
The Reilly Company, Leavenworth

KENTUCKY

Garrett-Stotz Company, Louisville
Higgins Insurance & Benefits, Hopkinsville
Insurance Service Centers of Southeast Kentucky, Corbin
Lawton Insurance, Central City
Roeding Insurance Group, Fort Mitchell

LOUISIANA

Eagan Insurance Agency, Metairie
Eustis Insurance & Benefits, Metairie
Gillis, Ellis & Baker, New Orleans
Lewis Mohr Real Estate & Insurance Agency, Baton Rouge

MAINE

Cheney Insurance Agency, Damariscotta
W.J. Wheeler Insurance Agency, South Paris

MARYLAND

Consolidated Insurance + Risk Management, Owings Mills
HMS Insurance Associates, Hunt Valley

MASSACHUSETTS

FBinsure, Taunton
Garrity Insurance Agency, Cambridge
Greylock Insurance Agency, Pittsfield
J.K. Olivier Insurance Agency, Middleboro
Kaplansky Insurance, Needham
Mid-State Insurance Agency, Worcester
MTM Insurance Associates, North Andover
Risman Insurance Group, Medford
Tetrault Insurance Agency, New Bedford

MICHIGAN

Barnich Kavanaugh & Cooper, Cheboygan
Berends Hendricks Stuit Ins. Agency, Grandville
Cobb-Hall Insurance, Howell
Guy Hurley, Troy
Hartland Insurance Agency, Hartland

Kapnick & Company, Adrian
Meiers Lombardini Lemanski Insurance, East Lansing
Mercurio Insurance Agency, Rockwood
Nulty Agency, Kalamazoo
Russell & Schrader Insurance Agency, Charlotte
VAST, Marquette

MINNESOTA

Associated Benefits and Risk Consulting, Minnetonka
Christensen Group, Minneapolis
Cobb Strecker Dunphy & Zimmermann, Minneapolis
Cornerstone Insurance Agency, Victoria
Dyste Williams, Minneapolis
Marshik Insurance Agency, Little Falls
Roussbank Insurance Agency, Waseca

MISSISSIPPI

Fisher Brown Bottrell Insurance, Jackson
Galloway-Chandler-McKinney Insurance, Columbus
Lemon-Mohler Insurance Agency, Ocean Springs
Ross & Yergler Insurance, Jackson

MISSOURI

The Daniel and Henry Co., St. Louis

MONTANA

PayneWest Insurance, Missoula

NEBRASKA

Barney Insurance, Kearney
Ellerbrock-Norris Insurance Hastings UNICO Group, Lincoln

NEVADA

Cragin & Pike, Las Vegas
L/P Insurance Services, Reno

NEW HAMPSHIRE

Clark-Mortenson Agency, Keene

NEW JERSEY

Allen & Stults Co., Hightown
Bogle Agency, Lyndhurst
Nottingham Insurance, Hamilton Square
Otens Group, Englewood Cliffs
Rue Insurance, Hamilton Township
Scirocco Financial Group, Hasbrouck Heights
Van Dyk Group, Beach Haven Terrace

NEW MEXICO

Burke Insurance Group, Las Cruces

NEW YORK

Austin & Co., Albany
BNC Insurance Agency, Rye Brook
Gilroy, Kernan, & Gilroy, New Hartford
Merriam Insurance Agency, Schenectady
Northern Insurance Agency, Plattsburgh
R.J. O'Brien Insurance Agency, Glens Falls
Rose & Kiernan, East Greenbush
Seely & Durland, Warwick
York International Agency, Harrison
Key Insurance & Benefits Services, Buffalo

NORTH CAROLINA

Alliance Insurance Services, Winston Salem
ECM Solutions, Charlotte
Granite Insurance, Granite Falls
Wells Insurance, Wilmington
Main Street Financial Group dba Main Street Insurance Group, Forest City
O'Connor Insurance Associates, Charlotte

Twin City Insurance Agency, Newton

NORTH DAKOTA

Vaaler Insurance, Grand Forks
Warner and Company, Fargo

OHIO

Althans, Chagrin Falls
Carroll Insurance Group, Maumee
Huntington Insurance, Westerville
Jacobs Vanaman Agency, Coshocton
James B. Oswald Company, Cleveland
Leugers Insurance Agency, Maria Stein
Overmyer Hall Associates, Columbus
Phelan Insurance Agency, Versailles
Phillips Insurance Associates, Wilmington
Ruese Insurance Agency, Sidney
The Wiseman Agency, Gallipolis
Wilks Insurance Agency, Hamilton

OKLAHOMA

INSURICA, Oklahoma City

OREGON

RiskPoint Insurance Advisors, Lake Oswego
The Partners Group, Portland

PENNSYLVANIA

Engle-Hambright & Davies (EHD), Lancaster
Gannon Associates, Towanda
Gunn-Mowery, Camp Hill
Miller's Insurance Agency, Downingtown
Paul Sprouls Agency, Uniontown
Rossbacher Insurance Group, Corry
William A. Graham Company dba The Graham Company, Philadelphia

RHODE ISLAND

Loiselle Insurance Agency, Pawtucket
Apple Valley Agency, Greenville
Mansfield Insurance Agency, Westerly
Starkweather & Shepley Insurance Brokerage, East Providence

SOUTH CAROLINA

Anderson Insurance Associates, Charleston
CSP Insurance Services, Florence
Peoples Underwriters, Conway
South Carolina Insurance Brokers, Greenville

TENNESSEE

Athens Insurance, Athens
Bagley & Bagley, Fayetteville
BFS Insurance Group, Clarksville
Full-Line Insurance Agency, Loudon
Hatchett Insurance Agency, Winchester
Lipscomb & Pitts Insurance, Memphis
McDaniel-Whitley, Germantown
Montgomery & Associates Insurance and Financial Services, Brentwood
Regions Insurance Group, Memphis
The Crichton Group, Nashville
TIS Insurance Services, Knoxville
Widener Insurance Agency, Johnson City

TEXAS

BKCW Insurance, Risk Management, Benefits, Killeen
Bosworth & Associates, Tyler
Brady Chapman, Holland & Assoc., Houston

Catto & Catto, San Antonio
Century Insurance Agency, Denton
CoVerica, Dallas
Focus Insurance & Financial Services, Houston

Insurors of Texas General Agency, Waco
K & S Insurance Agency, Rockwall
Montalvo Insurance Agency, Weslaco
Pathfinder/LL&D Insurance Group, Houston

Patterson & Associates Insurance Agency, Richardson

Pierson & Fendley Insurance Agency, Paris
RHSB, Dallas
Heritage - RM, Amarillo

Shepard Walton King Insurance Group, McAllen
Swingle, Collins & Associates, Dallas

Texas Associates Insurors, Austin
Threlkeld & Company Insurance, Tyler
Watkins Insurance Group, Austin

Weatherby-Eisenrich Insurance, Southlake
Wortham Insurance, Houston

UTAH

Diversified Insurance Group, Salt Lake City
Fred A. Moreton & Company, Salt Lake City

The Buckner Company, Salt Lake City
Western States Insurance Agency, Spanish Fork

VIRGINIA

AHT Insurance, Leesburg
Delarquette Insurance Agency, Brookneal
The Hill Group of Virginia dba Engle

Paxson & Hawthorne Insurance Services, Leesburg
Scott Insurance, Lynchburg

S. L. Nusbaum Insurance Agency, Norfolk

WASHINGTON

Davidson & Associates Insurance Agency, Vancouver
Parker, Smith & Feek, Bellevue
Pilkey Hopping & Ekberg, Tacoma

WEST VIRGINIA

G. J. Garton Insurance Agency, Weston
Mountain State Insurance Agency, Charleston

WISCONSIN

HNI Risk Services, New Berlin
M3 Insurance, Madison
R&R Insurance Services, Waukesha
The Starr Group, Greenfield

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