

THE 2017 BEST PRACTICES AGENCIES

Since 1993, IIABA and Reagan Consulting have studied the leading agencies and brokers in the country.

We salute these firms for their participation in this year's *Study* and congratulate them for their outstanding performance.

<p>Alabama Byars Wright, Jasper Cobbs Allen, Birmingham Fountain, Parker, Harbarger & Associates, Huntsville S.S. Nesbitt, Birmingham Starke Agency, Montgomery Thames Batre, Mobile</p> <p>Arizona Minard-Ames Insurance Services, Phoenix</p> <p>Arkansas Mark V. Williamson Co., Little Rock</p> <p>California Bolton & Company, Pasadena Cavignac & Associates Insurance Brokers, San Diego Dahlmeier Insurance Agency, Chico InterWest Insurance Services, Sacramento Morris & Garritano Insurance Agency, San Luis Obispo Navion Insurance Associates, Anaheim Hills Owen-Dunn Insurance Services, Sacramento Rancho Mesa Insurance Services, Torrance Seven Corners Insurance Solutions, Santee Socher Insurance Agency, Burlingame Stratton Agency, San Carlos Teague Insurance Agency, La Mesa Tyler Insurance Agency, El Centro Woodruff-Sawyer & Co., San Francisco</p> <p>Colorado CCIG, Greenwood Village Lakeside Insurance Center, Arvada Surescape Insurance Services, Littleton</p> <p>Connecticut AAA Allied Insurance Services, West Hartford ACBI Insurance, Fairfield Sachs Walsh Insurance, Westport Sinclair Insurance Group, Wallingford</p> <p>Delaware Believe Insurance Services, Wilmington</p> <p>District of Columbia Clements Worldwide, Washington, D.C.</p> <p>Florida Baldwin Risk Partners, Tampa Bouchard Insurance, Clearwater Corkhill Insurance Agency, Orlando Harden, Jacksonville Herbie Wiles Insurance, St. Augustine King Insurance Agency of Gainesville, Gainesville Lanier Upshaw, Lakeland NSI Insurance Group, Miami Lakes Roffs Insurance Services, Hollywood Strategic Insurance Services, Clearwater</p> <p>Georgia BBWH Insurers, Statesboro Blanchard & Calhoun Insurance Agency, Augusta Flegal Insurance, Rossville Gillman Insurance Problem Solvers, Alpharetta Holman and Company, Alpharetta Hutchinson Traylor Insurance Agency, LaGrange Prime Financial Services, Fayetteville</p>	<p>Pritchard & Jerden, Atlanta Siegel Insurance, Atlanta Sterling Seacrest Partners, Atlanta Turner & Associates Insurance, Brunswick Williams, Turner & Mathis, Atlanta</p> <p>Illinois Alper Services, Chicago Assurance Agency, Schaumburg Connor & Gallagher OneSource, Lisle Esser Hayes Insurance Group, Naperville J. Krug & Associates, Mount Prospect Rosenthal Bros., Deerfield The Horton Group, Orland Park The Plexus Groupe, Deer Park</p> <p>Indiana General Insurance Services, La Porte Gibson Insurance Agency, South Bend Harrington-Hoch, Richmond Hupe Insurance Service, Fort Wayne LHD Benefit Advisors, Indianapolis MJ Insurance, Indianapolis Wetzel Insurance Agency, North Manchester</p> <p>Iowa AG Risk Insurance, Oelwein Holmes Murphy, West Des Moines LMC Insurance & Risk Management, West Des Moines Shomo-Madsen Insurance, Marshalltown TrueNorth Companies, Cedar Rapids</p> <p>Kansas Conrade Insurance Group, Newton IMA Financial Group, Wichita SBS Insurance Agency, Seneca Smart Insurance Services, Abilene The Realty Company, Leavenworth</p> <p>Kentucky Garrett-Stotz Company, Louisville Higgins Insurance & Benefits, Hopkinsville Insurance Service Centers of Southeast Kentucky, Corbin Lawton Insurance, Central City Roeding Insurance Group, Fort Mitchell</p> <p>Louisiana Eagan Insurance Agency, Metairie Eustis Insurance & Benefits, Metairie Gillis, Ellis & Baker, New Orleans Lewis Mohr Real Estate & Insurance Agency, Baton Rouge</p> <p>Maine Cheney Insurance Agency, Damariscotta W.J. Wheeler Insurance Agency, South Paris</p> <p>Maryland Consolidated Insurance + Risk Management, Owings Mills HMS Insurance Associates, Hunt Valley</p> <p>Massachusetts FBinsure, Taunton Garrity Insurance Agency, Cambridge Greylock Insurance Agency, Pittsfield J.K. Olivieri Insurance Agency, Middleboro Kaplan Insurance, Needham Mid-State Insurance Agency, Worcester MTM Insurance Associates, North Andover Risman Insurance Group, Medford</p>	<p>Rogers & Gray Insurance, South Dennis Tetrault Insurance Agency, New Bedford</p> <p>Michigan Barnich Kavanaugh & Cooper, Cheboygan Berends Hendricks Stuit Ins. Agency, Grandville Cobb-Hall Insurance, Howell Guy Hurley, Troy Hartland Insurance Agency, Hartland Kapnick & Company, Adrian Meiers Lombardini Lemanski Insurance, East Lansing Mercure Insurance Agency, Rockwood Nulty Agency, Kalamazoo Russell & Schrader Insurance Agency, Charlotte VAST, Marquette</p> <p>Minnesota Associated Benefits and Risk Consulting, Minnetonka Christensen Group, Minneapolis Cobb Strecker Dunphy & Zimmermann, Minneapolis Cornerstone Insurance Agency, Victoria Dyste Williams, Minneapolis Marshik Insurance Agency, Little Falls Roundbank Insurance Agency, Waseca</p> <p>Mississippi Fisher Brown Bottrell Insurance, Jackson Galloway-Chandler-McKinney Insurance, Columbus Lemon-Mohler Insurance Agency, Ocean Springs Ross & Yeager Insurance, Jackson</p> <p>Missouri BancorpSouth Insurance Services, Springfield The Daniel and Henry Co., St. Louis</p> <p>Montana PayneWest Insurance, Missoula</p> <p>Nebraska Barney Insurance, Kearney Ellerbrock-Norris Insurance, Hastings UNICO Group, Lincoln</p> <p>Nevada Cragin & Pike, Las Vegas L/P Insurance Services, Reno</p> <p>New Hampshire Clark-Mortenson Agency, Keene</p> <p>New Jersey Allen & Stults Co., Hightstown Bogle Agency Insurance, Lyndhurst Nottingham Insurance, Hamilton Square Owens Group, Englewood Cliffs Rue Insurance, Hamilton Township Scirocco Financial Group, Hasbrouck Heights Van Dyk Group, Beach Haven Terrace</p> <p>New Mexico Burke Insurance Group, Las Cruces</p> <p>New York Austin & Co., Albany BNC Insurance Agency, Rye Brook Gilroy, Kernan, & Gilroy, New Hartford Merriam Insurance Agency, Schenectady</p>	<p>Northern Insuring Agency, Plattsburgh R.J. O'Brien Insurance Agency, Glens Falls Rose & Kiernan, East Greenbush Seely & Durland, Warwick York International Agency, Harrison Key Insurance & Benefits Services, Buffalo</p> <p>North Carolina Alliance Insurance Services, Winston Salem ECM Solutions, Charlotte Granite Insurance, Granite Falls Wells Insurance, Wilmington Main Street Financial Group DBA Main Street Insurance Group, Forest City O'Connor Insurance Associates, Charlotte VAST, Marquette</p> <p>North Dakota Vaaler Insurance, Grand Forks Warner and Company, Fargo</p> <p>Ohio Althans, Chagrin Falls Carroll Insurance Group, Maumee Huntington Insurance, Westerville Jacobs Vanaman Agency, Coshocton James B. Oswald Company, Cleveland Leugers Insurance Agency, Maria Stein Overmyer Hall Associates, Columbus Phelan Insurance Agency, Versailles Phillips Insurance Associates, Wilmington Ruese Insurance Agency, Sidney The Wiseman Agency, Gallipolis Wilks Insurance Agency, Hamilton</p> <p>Oklahoma INSURICA, Oklahoma City</p> <p>Oregon RiskPoint Insurance Advisors, Lake Oswego The Partners Group, Portland</p> <p>Pennsylvania Engle-Hambright & Davies (EHD), Lancaster Gannon Associates, Towanda Gunn-Mowery, Camp Hill Miller's Insurance Agency, Downingtown Paul Sprowls Agency, Uniontown Rossbacher Insurance Group, Corry William A Graham Company d/b/a The Graham Company, Philadelphia</p> <p>Rhode Island Loiselle Insurance Agency, Pawtucket Apple Valley Agency, Greenville Mansfield Insurance Agency, Westerly Starkweather & Shepley Insurance Brokerage, East Providence</p> <p>South Carolina Anderson Insurance Associates, Charleston CSP Insurance Services, Florence Peoples Underwriters, Conway South Carolina Insurance Brokers, Greenville</p> <p>Tennessee Athens Insurance, Athens Bagley & Bagley, Fayetteville BFS Insurance Group, Clarksville Full-Line Insurance Agency, Loudon</p>	<p>Hatchett Insurance Agency, Winchester Lipscomb & Pitts Insurance, Memphis McDaniel-Whitley, Germantown Montgomery & Associates Insurance and Financial Services, Brentwood Regions Insurance Group, Memphis The Crichton Group, Nashville TIS Insurance Services, Knoxville Widener Insurance Agency, Johnson City</p> <p>Texas BK CW Insurance, Risk Management, Benefits, Killeen Bosworth & Associates, Tyler Brady, Chapman, Holland & Assoc., Houston Catto & Catto, San Antonio Century Insurance Agency, Denton CoVerica, Dallas Focus Insurance & Financial Services, Houston Insurers of Texas General Agency, Waco K & S Insurance Agency, Rockwall Montalvo Insurance Agency, Weslaco Pathfinder/LL&D Insurance Group, Houston Patterson & Associates Insurance Agency, Richardson Pierson & Fendley Insurance Agency, Paris RH5B, Dallas Sanford & Tatum Insurance Agency, Lubbock Shepard Walton King Insurance Group, McAllen Swingle, Collins & Associates, Dallas Texas Associates Insurers, Austin Threlkeld & Company Insurance, Tyler Watkins Insurance Group, Austin Weatherby-Eisenrich Insurance, Southlake Wortham Insurance, Houston</p> <p>Utah Diversified Insurance Group, Salt Lake City Fred A. Moreton & Company, Salt Lake City The Buckner Company, Salt Lake City Western States Insurance Agency, Spanish Fork</p> <p>Virginia AHT Insurance, Leesburg DeJarnette Insurance Agency, Brookneal The Hill Group of Virginia dba Engle Paxson & Hawthorne Insurance Services, Leesburg Scott Insurance, Lynchburg S.L. Nusbbaum Insurance Agency, Norfolk</p> <p>Washington Davidson & Associates Insurance Agency, Vancouver Parker, Smith & Feek, Bellevue Pikeley Hopping & Ekberg, Tacoma</p> <p>West Virginia G. J. Garton Insurance Agency, Weston Mountain State Insurance Agency, Charleston</p> <p>Wisconsin HNI Risk Services, New Berlin M3 Insurance, Madison R&R Insurance Services, Waukesha The Starr Group, Greenfield</p>
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